



USDA BROILER MARKET NEWS REPORT

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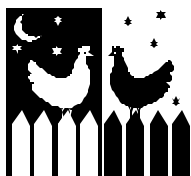
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NATIONAL BROILER MARKET AT-A-GLANCE

Final majority prices for this week's deliveries were lower in the Northeast, unchanged in the West and Midwest. Trade sentiment was barely steady to weak in the Northeast, generally steady elsewhere. Demand was light to fair. Food service was fair to fairly good; best for fast food and where feature were in progress. Supplies were fully adequate to ample in the Northeast with heavier sizes readily available, adequate to at least adequate elsewhere. In the parts structure, wings and leg items were in good balance and well cleared. Breast items were adequate to available. Other items were mostly adequate. In production areas, live supplies were moderate. Weights were in a full range, but mostly desirable.

Final report of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 03/12/01-03/17/01 (cents per lb)

AREAS	US GRADE A		COMPOSITE		
	MAJORITY	WTD AVG	LOADS	(Includes branded product)	
				WTD AVG	LOADS
Bos/New Eng	56.50-58.00	57.53	16	60.61	32
Chicago	50.00-54.00	53.75	46	55.13	80
Cincinnati	TFEWR	—	—	58.70	20
Cleveland	TFEWR	—	—	61.92	12
Denver	66.50	66.41	17	65.98	21
Detroit	51.00-52.00	52.94	17	56.20	41
Los Angeles	67.00	65.47	64	63.72	132
New York	55.00-57.00	55.50	26	57.30	51
Philadelphia	51.00-53.00	52.00	8	53.98	22
Pittsburgh	52.50-54.00	52.95	10	57.62	54
St. Louis	52.75-53.00	52.66	18	54.50	38
San Francisco	67.50	66.93	29	65.59	81

Composite 12 City Weighted Average

Loads	03/12/01	Change/Last Wk	03/05/01	03/13/00
584	59.08	-0.83	59.91	54.38

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	57.00-62.00	61.88	42
Central	56.00-62.00	58.75	61
West	56.00-63.00	61.54	43

Southeast Area FOB Dock Equivalent

Mississippi	62.00-63.50	62.39	84
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GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 62.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,120	50.00-63.75	60.67

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	144.00	4,900
BREASTS - WHOLE	74.50	1,555
THIGH MEAT - B/S	91.00	780
LEG QUARTERS	23.00	9,458
WINGS	93.50	3,180

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was mostly steady. Demand was light to fair, best for feature activity and food service. Supplies were generally sufficient for trade needs. In the parts structure, wings continued to be well cleared. Boneless skinless breasts were available. Leg items were in close balance. In production areas, live supplies were moderate at mostly desirable weights.

NORTHEAST REGION BROILER/FRYER Trucklot buying interest on ready-to-cook whole birds was mostly fair to no better than moderate as dealers entered the week with caution and the majority of purchasing centered around regular commitments. Offerings of all sizes were fully adequate to ample at times, with the 3.5 pound and heavier birds often in the longest position. Movement into retail and distributive channels was only fair at best. The market tone ranged no better than steady to instances weak. In the parts complex, offerings of breast items were more than sufficient. Dark meat cuts continued to clear well as export channels remained active. Wings were closely balanced.

WESTERN REGION BROILER/FRYERS Final majority prices unchanged from last week. Trading for this week's deliveries were at unchanged to lower prices. Offerings fully adequate with heavy weights in the longest position. Buyers reported discounts on excess product common place. Buying activity improved. Demand by stores increased for whole body to cover planned features otherwise only fair, fast food fairly good. Dealers reported satisfactory weekend clearances. Trading reported on parts: leg quarters 4/10s 24.5 bulk 22-24.5, bone-in breasts 75-83 boneless 135, wings 90-97, thigh meat 85, leg meat 71-72.5. The Los Angeles negotiated WOG average was down 1.24 to 57.82 with the volume reported up 29 percent.

MIDWEST REGION BROILER/FRYER Final majority prices for this week's deliveries were lower into Detroit and St. Louis, unchanged into Chicago and TFEWR into Ohio from last Monday's final majority. Whole fryer market tone was steady. Offerings were light and buyers mostly nonaggressive. Movement into all channels remained seasonal, light to fairly good, best where features or promotions active. Floor stocks were adequate, sizes desirable. Parts trading was limited with wings and breast items seeing moderate demand. Supplies were tight on wings with the remainder of items adequate or available. Trade sentiment was fully steady on wings and steady on all other items.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds was generally noted as fair to moderate. Offerings remained fully adequate to ample and were more readily available on the 3.5 and 4.0 pound sizes. Live supplies were moderate; weights were light to heavy, mostly desirable to heavy. Processingschedules were light to moderate as some operations curtailed production. Less than trucklot asking prices were unchanged at 57 to 71 cents. Trade sentiment was barely steady to weak. In the parts complex, breasts items were adequate and in fairly decent balance. Leg cuts and wings were in good balance and were generally held with confidence.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

BRANDED U.S. GRADE A	
RANGE	50-68
WEIGHTED AVERAGE	59.15
NO. OF BOXES	11,700

*7 of 8 plants reporting.

NORTHEAST BROILER/FRYER PARTS Trucklot buying interest was mostly light to no better than fair entering the week as dealers assessed the market and purchases centered around regular commitments. Offerings of boneless-skinless breasts were more than sufficient, and bone-in breasts were at least adequate. Legs and leg quarters were clearing well, and wings were in good balance with immediate needs. Movement through retail and distributive channels was limited, and usually best for the occasional feature. The market tone was fully steady to instances firm on dark meat cuts, about steady on the balance.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

ITEM	NEGOTIATED TRADING*	CURRENT	WTD AVG**	VOLUME /LBS
BREAST - B/S		135	136.49	601,400
TENDERLOINS		130-135	137.62	97,400
BREAST - WITH RIBS		68-69	75.75	236,920
BREAST - LINE RUN		68	71.58	171,600
LEGS		33-34	36.34	287,990
LEG QUARTERS (BULK)		21-22	22.82	405,416
DRUMSTICKS		31-32	36.51	147,020
THIGHS		29-30	35.87	112,360
B/S THIGHS		89-90	91.39	57,200
WINGS (WHOLE)		89-90	98.64	278,430
BACKS AND NECKS (STRIPPED)		10-12	12.09	69,120
LIVERS (5 POUND TUBS)		30-35	34.80	60,540
GIZZARDS (HEARTS)		45-50	59.48	87,600

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

ARKANSAS BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	LBS (000)	RANGE	MAJORITY	WT. AVG
BREAST - B/S	1,179	110.00-135.00	125-130	125.42
TENDERLOINS	258	135.00-200.00	-	163.52
BREAST - WITH RIBS	163	70.00-83.00	70-71	73.65
FRONT HALVES	440	68.00-81.00	71-76	73.18
LEGS		NO TRADING	-	-
		REPORTED		
LEG QUARTERS (BULK)	270	16.00-19.00	17-18	17.28
LEG QUARTERS (4/10)	2,725	19.00-22.00	20-20.5	20.25
WINGS (WHOLE)	161	72.00-88.00	88	85.18
DRUMSTICKS		NO TRADING	-	-
		REPORTED		
THIGHS	1,257	25.00-32.00	29	28.62

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	03/12	03/08	03/08	03/05	03/01
ALA	3,832	3,861	4.98	3,682	4.93
ARK	5,266	4,766	4.86	4,966	4.83
DELMARVA	1,946	2,423	4.90	2,175	4.89
KY-LA-TN	1,962	1,954	4.47	2,002	4.44
MISS	2,782	2,753	4.95	2,738	4.93
NC	2,425	2,559	5.73	2,375	5.77
TEXAS	2,342	2,300	4.80	2,286	4.89
TOTAL	20,555	20,616	4.96	20,224	4.96
MON	20,555(A)			20,224(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 12-Mar 2001 is estimated to be 30,753,000 up 1.33 percent from a week ago and up 1.89 percent from a year ago.

(Last week 30,348,000, last year 30,184,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND. **POUNDS**

ITEM	(000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	590	120.00-210.00	140-150	153.71
TENDERLOINS	55	140.00-220.00	140-145	170.45
BREAST - LINE RUN	184	65.00-76.00	-	69.67
FRONT HALVES	70	75.50-80.00	-	77.75
LEGS	108	30.00-40.00	30-33	31.85
LEG QUARTERS (BULK)	836	18.00-21.00	18-19	18.89
LEG QUARTERS (4/10)	1,337	19.00-24.00	22-23.5	22.62
WINGS (WHOLE)	262	92.00-95.00	95	94.47
WINGS (CUT)	448	105.00-117.00	105-110	109.13
DRUMSTICKS		TOO FEW SALES TO REPORT		
THIGHS		TOO FEW SALES TO REPORT		
B/S THIGHS	97	72.00-95.00	93-95	84.65

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR MARCH 12, 2001 — F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
46.75 - 50.50	48.32	48.70

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 12-MAR-2001 TO 16-MAR-2001, CENTS PER POUND

	Price Per Lb.	Mostly
BREAST - B/S	120.00 - 170.00	125.00 - 135.00
BREAST - LINE RUN	68.00 - 86.00	70.00 - 75.00
LEGS	31.00 - 42.00	-
LEG QUARTERS (BULK)	17.00 - 25.00	19.00 - 20.00
DRUMSTICKS	32.00 - 45.00	-
THIGHS	30.00 - 38.00	-
WINGS (WHOLE)	88.00 - 97.00	90.00 - 92.00
BACKS AND NECKS (STRIPPED)	12.00 - 17.00	-
LIVERS	25.00 - 46.00	-
GIZZARDS (HEARTS)	35.00 - 48.00	-

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
WOGS 2# & UP - WHOLE	80-86
WOGS 2# & UP - CUT UP 8&9 PIECES	82-87
FROZEN HENS 5# & UP	81
FROZEN DUCKS	139
FROZEN SQUABS	589

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

FRESH FRYERS	82-85
ROASTERS 4# & UP	71-90
HENS UNDER 5#	
HENS OVER 5#	81
DUCKS	139
RABBITS-WHOLE	
RABBITS-CUT UP	

SAN FRANCISCO PROCESSED POULTRY

DELIVERED TO RESTAURANTS AND INSTITUTIONS

FRESH FRYERS	ICE PACK	89-94
	DRY PACK	102
ROASTERS 4# & UP	ICE PACK	104-117
	DRY PACK	123
HENS OVER 5#	ICE PACK	91-117
	DRY PACK	123
DUCKS		152-170

EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

09-MAR-2001

CHICKEN

— PRICES ——— VOLUME ———
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	20.00	-	320,000	320,000
WTD AVERAGE	20.00			

CHICKEN, WITH SKIN ADDED

— PRICES ——— VOLUME ———
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	15.50-18.00	15.00-17.00	692,000	212,000
WTD AVERAGE	15.98	16.00		
15-20%				
RANGE	12.25-16.00	11.00-14.00	1,840,000	560,000
WTD AVERAGE	13.51	12.94		
20% OR MORE				
RANGE	-	11.00	120,000	-
WTD AVERAGE		11.00		

* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

09-MAR-2001

CHICKEN

— PRICES ——— VOLUME ———
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

CHICKEN, WITH SKIN ADDED

— PRICES ——— VOLUME ———
(Cents per Pound)

FAT CONTENT	FROZEN	FRESH	TOTAL	EXPORT
15% OR LESS				
RANGE	18.00-20.00	16.00	93,600	-
WTD AVERAGE	19.00	16.00		
15-20%				
RANGE	15.00-17.00	10.00-12.00	1,897,200	856,800
WTD AVERAGE	15.27	10.98		
20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				

* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

SOUTH CENTRAL HEAVY LIVE HEN Trading levels were slightly lower when compared to the past week. Availability of spent hens were adequate for processing schedules. Finished sales were fair. Trade sentiment was steady at best.

HEAVY TYPE HENS (7 POUNDS AND UP) *

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLTR

WEEK OF 12-MAR-01	CENTS/LB			
	RANGE	MAJORITY	WTD AVG	
AT FARM BUYER LOADING	5-11	6-8	7.37	

* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

SOUTHEAST HEAVY LIVE HEN Majority prices were unchanged when compared to a week earlier. Demand was moderate for about adequate to short offerings. Processing schedules were in a range of less than normal to normal. Movement of finished product was clearing available offerings. The undertone was steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 12-MAR-01

WEEK OF 12-MAR-01	CENTS/LB.			
	RANGE	MAJORITY	WTD AVG	
AT FARM BUYER LOADING	5-9	7-9	8.07	
AT FARM PRODUCER LOADING		TOO FEW TO REPORT		
FOB PLANT		TOO FEW TO REPORT		

* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

USDA, AMS, POULTRY PROGRAMS.**POULTRY MARKET NEWS OFFICES**

Washington, DC	Voice	(202)720-6911	Grover T. Hunter
	Fax	(202)720-2403	(Chief)
Atlanta, GA	Voice	(404)562-5850	Johnny Freeman
	Fax	(404)562-5875	(Officer-In-Charge)
	Recorded	(404)562-5856	
Jackson, MS	Voice	(601)965-4662	Gary Brown
	Fax	(601)965-4661	(Southeast Area Supervisor)
Des Moines, IA	Voice	(515)284-4471	Mary L. Adkins
	Fax	(515)284-4468	(Officer-In-Charge)
	Recorded	(515)284-4545	
Bell, CA	Voice	(323)269-4154	Jim Derby
	Fax	(323)269-5926	(Officer-In-Charge)
	Recorded	(323)260-4676	